

Significantly Increase Sales & Motivation + Double Your Productivity (Full-day Seminar)

Recent Testimonials

I've been in sales for 37 years and have heard lots of speakers. John's the best I've ever heard. Great content while entertaining and humorous too. Kept everyone's attention for 3 hours. Not easy for this group.

- Larry Bunn – MTE

I did more than \$16,000 in commissions my first 6 weeks in the field thanks to John Chapin's direction and sales training. His sales knowledge and attention to detail are second to none. He is truly invested in my success.

- Jack Dowd – Holyoke, MA

John's seminar was a complete game changer for me. I'm reenergized and motivated with some great new ideas, and solid reminders of things I'd forgotten.

- Rick Scott – Princeton, NJ

This seminar was amazing and life changing for me, both personally and professionally.

- Judy Nichol - Newburyport, MA

After 9 months of working with John I've doubled my monthly income. This is significant considering I've been in the insurance industry for over 48 years and thought I knew all there was to know.

- John Brisbois – Principal - Sullivan Group Insurance – Worcester, MA

We're really glad we ran into John, he's one of the best things that's happened to us. He has brought about a paradigm shift and the agent he's working with is experiencing brand new sales results that are improving month after month. John is the real deal when it comes to sales.

- Geoff Merrill – owner – Tobey & Merrill Insurance – Hampton, NH

I learned more about sales from John in 3 hours than I learned in eleven years in the insurance industry.

- Julie Maher - Worcester, MA